

MACK / VOLVO TRUCKS DISTRIBUTOR FINANCIAL STATEMENT			C.A.B.S. # -		CURRENT MONTH		YEAR ENDING	
			D567		SEP 2006		31 DEC 2006	
			FOR THE PERIOD FROM: 01/01/06 THRU: 09/30/06		MULTI-LOCATION CONSOLIDATION STATEMENT		YES	NO
DEALERSHIP NAME	TOLEDO MACK	CITY TOLEDO	STATE OH					
ASSETS	AMOUNT (OMIT CENTS)	LINE NO.	LIABILITIES			AMOUNT (OMIT CENTS)		
CURRENT ASSETS			CURRENT LIABILITIES					
CASH	512	1	ACCOUNTS PAYABLE - MACK / VOLVO			162253		
CONTRACTS IN TRANSIT		2	ACCOUNTS PAYABLE - OTHER			147474		
MARKETABLE SECURITIES		3	CUSTOMER DEPOSITS			76000		
TOTAL CASH AND EQUIVALENT	512	4	TOTAL ACCOUNTS PAYABLE			385727		
NET ACCOUNTS RECEIVABLES	581716	5	NOTES PAYABLE			4624797		
TOTAL CASH AND ACCOUNTS RECEIVABLES	582228	6	NEW VEHICLES - FLOORPLAN			16767		
INVENTORIES - NEW	UNITS		7 USED VEHICLES - FLOORPLAN			7437		
MACK - CLASS 8	55	8	8 SHORT TERM NOTES PAYABLE					
VOLVO - CLASS 8		9	9 LONG TERM DUE WITHIN ONE YEAR					
OTHER - CLASS 8		10	10 TOTAL NOTES PAYABLE			4649001		
GMC MEDIUM DUTY		11	11 ACCRUED LIABILITIES					
GMC LIGHT DUTY		12	12 ACCRUED WAGES, SALARIES, COMM, BONUSES			166432		
OTHER - NON CLASS 8	1	13	13 ACCRUED PAYROLL TAXES & DEDUCTIONS			7331		
DEMONSTRATORS		14	14 ACCRUED SALES TAX			5982		
TRAILERS / OTHER EQUIPMENT		15	15 ACCRUED FRET			28493		
TOTAL NEW TRUCK INVENTORY	4660176	16	16 INTEREST PAYABLE					
INVENTORIES - USED	UNITS	17	17 ACCRUED PENSION PAYABLE / 401K					
USED TRUCK INVENTORY	6	18	18 ACCRUED - OTHER (INCLUDES CORES)			298656		
OTHER USED EQUIPMENT		19	19 INCOME TAXES					
ALLOWANCE FOR WRITE-DOWN		20	20 TOTAL ACCRUED LIABILITIES			506894		
TOTAL USED TRUCK INVENTORY	72685	21	21 TOTAL CURRENT LIABILITIES			5541622		
PARTS INVENTORY		22	22 LONG TERM LIABILITIES					
PARTS & ACCESSORIES - MACK & VOLVO	1046286	23	23 MORTGAGES PAYABLE					
PARTS & ACCESSORIES - OTHER	49840	24	24 NOTES PAYABLE - EQUIPMENT LOANS					
EXCHANGE INVENTORY (Cores)		25	25 NOTES PAYABLE - OWNERS & OFFICERS			1041000		
WORK-IN-PROCESS SERVICE - LABOR	11065	26	26 NOTES PAYABLE - OTHER LONG TERM (NET)			1265890		
WORK-IN-PROCESS BODY - LABOR		27	27 NOTES PAYABLE - LEASED VEHICLES					
WORK-IN-PROCESS SERVICE/BODY - PARTS		28	28 TOTAL LONG TERM LIABILITIES			2306890		
PAINT & BODY SHOP MATERIAL		29	29 TOTAL LIABILITIES			7848512		
GAS, OIL AND GREASE		30	30 NET WORTH					
SUBLET REPAIRS INVENTORY	1104	31	31 CORPORATION ONLY					
OTHER INVENTORIES		32	32 CAPITAL STOCK			19900		
RESERVE FOR OBSOLESCENCE		33	33 TREASURY STOCK			-231020		
TOTAL PARTS & ACCESSORIES - NET	1108295	34	34 ADDITIONAL PAID IN CAPITAL			158442		
LIFO RESERVE - INVENTORIES		35	35 RETAINED EARNINGS			-786575		
TOTAL INVENTORIES	5841156	36	36 DIVIDENDS					
PREPAID EXPENSES	269898	37	37 PARTNERSHIPS/PROPRIETORS					
TOTAL CURRENT ASSETS	6693282	38	38 INVESTMENTS					
FIXED ASSETS			39 WITHDRAWALS					
ITEM	COST	ACUMULATED DEPRECIATION		40				
LAND @ COST	13245	13246	41					
BUILDINGS	195262	191261	401	42				
MACHINERY & EQUIPMENT	207571	199003	8568	43				
COMPUTER SOFT/HARDWARE			44	JAN	15			-1136
FURNITURE & FIXTURES	99572	97388	2184	45	FEB	22	1	-31105
CARS & TRUCKS	68771	60948	7825	46	MAR	7		5914
LEASEHOLD IMPROVEMENTS	26915	10813	16103	47	APR	2		-35781
OTHER	83948	55040	28908	48	MAY	10		-19012
TOTAL NET FIXED ASSETS		80835	49	JUN	25	2		-6370
TOTAL LEASE & RENTAL VEHICLES			50	JUL	15			-66859
OTHER ASSETS			51	AUG	10			-43319
FINANCE RESERVE		3820	52	SEP	8	1		-8573
DUE FROM OFFICERS & EMPLOYEES			53	OCT				
LIFE INSURANCE - CASH VALUE			54	NOV				
DEPOSITS ON CONTRACTS		25083	55	DEC				
OTHER	-1	56	TOTAL	114	4	TOTAL	—	-206240
TOTAL OTHER ASSETS		28902	57	TOTAL NET WORTH				-1045493
TOTAL ASSETS		6803019	58	TOTAL LIABILITIES & NET WORTH				6803019

MACK / VOLVO TRUCKS		DISTRIBUTOR FINANCIAL STATEMENT				CA/DS#	CURRENT MONTH	SEP 2006	PAGE 2
LINE NO.	SALES AND GROSS PROFIT ANALYSIS		MONTH				YEAR TO DATE		
	UNITS	SALES	GROSS PROFIT	OP. %	UNITS	SALES	GROSS PROFIT	OP. %	
	NEW TRUCK DEPARTMENT								
1	MACK - CLASS 8	8	673038	26439	3.9	114	9382806	510989	5.4
2	VOLVO - CLASS 8								
3	OTHER - CLASS 8								
4	GMC MEDIUM DUTY								
5	GMC LIGHT DUTY								
6	OTHER - NON CLASS 8	1	4025	50612.6	4	15885	1888	11.9	
7	TRAILERS / OTHER EQUIPMENT						10322	10322	100.0
8	FINANCE AND INSURANCE - NEW - NET FROM LINE 7a								
9	COST OF SALES ADJUSTMENT - LIFO								
10	TOTAL NEW TRUCK DEPARTMENT LINES 1 thru 9	9	677063	26945	4.0	118	9409013	523199	5.6
	USED TRUCK DEPARTMENT								
11	USED TRUCK RETAIL - CLASS 8								
12	USED RETAIL OTHER - NON CLASS 8								
13	USED WHOLESALE TRUCK - CLASS 8								
14	USED WHOLESALE OTHER - NON CLASS 8								
15	RECONDITIONING (MEMO)								
16	INVENTORY ADJUSTMENT / LIFO ADJUSTMENT								
17	FINANCE & INSURANCE - USED - NET FROM LINE 7b								
18	TOTAL USED TRUCK DEPARTMENT LINES 1 thru 17								
	SERVICE DEPARTMENT		R.O.'S				R.O.'S		
22	CUSTOMER LABOR	38	51956	4073078.4	434	229905	17637376.7		
24				-8	86	25445	1880773.9		
25	WARRANTY LABOR								
26									
27	INTERNAL - ALL DEPARTMENTS	4	1300	104680.5	41	14256	1142080.1		
28									
29	INTERNAL - LEASE DEPARTMENT								
30	PRE-DELIVERY INSPECTION								
31	MACHINE & PUMP ROOM								
32									
33	SUBLET REPAIRS		1677	166	9.9		13217	1177	8.9
34	UNAPPLIED TIME								
35	TOTAL SERVICE DEPARTMENT LINES 23 thru 34	42	54933	41934	76.3	562	282865	207805	73.5
	BODY SHOP DEPARTMENT		R.O.'S				R.O.'S		
37	CUSTOMER LABOR								
38									
39	WARRANTY LABOR								
40									
41	INTERNAL								
42									
43	SUBLET REPAIRS								
44	UNAPPLIED TIME								
45	TOTAL BODY SHOP DEPARTMENT LINES 35 thru 44								
46	PARTS DEPARTMENT	# TICKETS WRITTEN					# TICKETS WRITTEN		
47	RETAIL COUNTER - MACK & VOLVO	372	68779	14605	21.2	3721	755170	161330	21.4
48	RETAIL COUNTER - OTHER								
49	SERVICE DEALER / WHOLESALE	40	25434	43571	17.1	469	316808	43779	13.8
50	SERVICE DEALER - OVERRIDE								
51	SERVICE DEPT - CUSTOMER	30	71405	8136	11.4	363	197943	38154	19.3
52									
53	WARRANTY								
54									
55	INTERNAL	4	2905	222	7.6	46	23757	1833	7.7
56	BODY SHOP DEPARTMENT								
57	LEASE DEPARTMENT								
58	GAS, OIL AND GREASE								
59	REBUILT EXCHANGE/CHANGEOVER/GLIDER KITS	2	76000	4249	5.6	2	76000	4249	5.6
60	VOLUME BONUS - PARTS								
61	PURCHASE ADJUSTMENT								
62	INVENTORY ADJUSTMENT/LIFO ADJUSTMENT								

MACK / VOLVO TRUCKS DISTRIBUTOR FINANCIAL STATEMENT							C.A.S.S. # -	CURRENT MONTH	
							D567	SEP 2006	PAGE 3
		TOTAL OPERATION			DEPT. 1 NEW TRUCKS		DEPT. 2 USED TRUCKS		
LINE	ACCOUNT NAME	MONTH	% OF SALES	YEAR TO DATE	% OF SALES	MONTH	YEAR TO DATE	MONTH	YEAR TO DATE
1	INCOME								
2	SALES	376519	100.0	11099571	100.0	677063	9409013		
3	GROSS PROFIT	100650	10.3	990197	8.9	26945	523199		
4	EXPENSES		% of GP		% of GP				
5	COMMISSIONS & INCENTIVES	14055	14.0	322192	32.6	14055	322492		
6	DELIVERY EXPENSE								
7	POLICY								
8	OTHER	-234	-0.2	-3919	-0.4	-234	-3919		
9	TOTAL VAR. SELLING EXPENSES	13821	13.7	318573	32.2	13821	318573		
10	SALARIES - OWNERS	307	0.3	1118	0.1				
11	SUPERVISION	2730	2.7	25350	2.6				
12	SALES/COPIE/COUNTERPEOPLE	7595	7.5	69780	7.0				
13	OFFICE & CLERICAL	8400	8.3	81242	8.2				
14	BONUSES/COMMISSIONS/INCENTIVES								
15	ADVERTISING & COMPENSATION/VACATION	633	0.6	5697	0.6				
16	EMPLOYEE BENEFITS	8519	8.5	63976	6.5	1162	8131		
17	TAXES - PAYROLL	2941	2.9	34176	3.5	379	4183		
18	ALLOCATION OF UNALLOCATED EXPENSES								
19	TOTAL PERSONNEL EXPENSES	31125	30.9	281339	28.4	1541	12314		
20	ADVERTISING & PROMOTION	256	0.3	3966	0.4				
21	BAD DEBS	500	0.5	4500	0.5				
22	COMPANY VEHICLE EXPENSE	1494	1.5	24486	2.5	589	5583		
23	DATA PROCESSING	4352	4.3	37503	3.8	1145	10274		
24	DUES + SUBSCRIPTIONS			960	0.1				
25	FREIGHT	334	0.3	684	-0.1				
26	INTEREST FLOORPLAN	43332	43.1	172387	17.4	43174	170614	158	1773
27	OFFICE SUPPLIES	86	0.1	2345	0.2				
28	PERMITS, FEES, LICENSES & TAXES	-4399	-4.4	25047	2.5		20		
29	POLICY ADJUSTMENT - COMBACKS	275	0.3	2175	0.2				
30	POLICY ADJUSTMENT - WARRANTY VOID			423					
31	PORTAGE/COURIER	200	0.2	1931	0.2		54		
32	PROFESSIONAL/LEGAL FEES	5220	5.2	8868	0.9				
33	REPAIR & MAINTENANCE - EQUIPMENT								
34	SHOP SUPPLIES AND TOOLS (NET)	556	0.6	4093	0.4				
35	TELEPHONE	1104	1.1	13352	1.3	157	2290		
36	TRAINING	-293	-0.3	1512	0.2		225		
37	TRAVEL & ENTERTAINMENT	100	0.1	1529	0.2		291		
38	UNIFORMS & LAUNDRY	241	0.2	2610	0.3				
39	PARTS HANDLING	1391	1.4	12505	1.3				
40	ALLOCATION OF UNALLOCATED EXPENSES								
41	TOTAL SEMI-FIXED EXPENSES	54749	54.4	319531	32.3	45065	190356	158	1773
42	RENT OR LEASE - FACILITIES	200	0.2	1800	0.2				
43	AMORTIZATION - LEASEHOLDS								
44	REPAIR & MAINTENANCE - BUILDINGS	1651	1.6	16361	1.7				
45	DEPRECIATION - BUILDINGS & IMPROVEMENTS								
46	TAXES-REAL ESTATE								
47	INSURANCE - BUILDINGS	1458	1.4	13996	1.4				
48	SPECIAL PROJECTS	-15548	-15.4	82648	8.3	20	86		
49	UTILITIES	3316	3.3	28586	2.9				
50	EQUIPMENT RENTAL & LEASE	766	0.8	7877	0.8				
51	DEPRECIATION - OTHER	452	0.4	4068	0.4	74	503		
52	INSURANCE - OTHER	221	0.2	1989	0.2				
53	ALLOCATION OF UNALLOCATED EXPENSES								
54	TOTAL OCCUPANCY	-7484	-7.4	157325	15.9	94	592		
55	TOTAL FIXED OVERHEAD	78390	77.9	758195	76.6	46700	203262	158	1773
56	TOTAL EXPENSES	92211	91.6	1076768	108.7	60521	521835	158	1773
57	OPERATING PROFIT (LOSS)	8439	8.4	86571	-8.7	-33576	1364	-158	-1773
58	NET ADJUSTS (REDUCTIONS)	-11830	-11.8	-113591	-11.5				
59	BONUSES - OWNERS & OFFICERS								
60	YEAR-END ADJUSTMENTS	-5		1					
61	INTER-STATE COST DIFFERENTIALS (LINES 57 + 58 + 59 + 60)	-3396	-3.4	-200163	-20.2				

MACK / VOLVO TRUCKS DISTRIBUTOR FINANCIAL STATEMENT						C.A.B.S. # -	CURRENT MONTH		
						D567	SEP 2006	PAGE 4	
LINE NO.	ACCOUNT NAME	MONTH	YEAR TO DATE	MONTH	YEAR TO DATE	MONTH	YEAR TO DATE	MONTH	YEAR TO DATE
1	INCOME								
2	SALES	54233	282865			244523	1407693		
3	GROSS PROFIT	41934	207805			31771	1259193		
4	EXPENSES			SERVICE	BODY	SERVICE	BODY		
5		HOURLY LABOR RATES	Retail Wholesale Internal					TECHNICIAN WAGE RATE	
6									
7									
8									
9									
10	SALARIES - OWNERS	307	1118						
11	SUPERVISION					2730	25350		
12	SALESPERSONS/COUNTERPEOPLE					7595	69780		
13	OFFICE & CLERICAL							8400	81242
14	BONUSES/COMMISSIONS/INCENTIVES								
15	ATTENDEE COMPENSATION/VACATION	543	4887			90	810		
16	EMPLOYEE BENEFITS	2552	19221			2739	19544	2066	17080
17	TAXES - PAYROLL	1005	11790			1143	13661	414	4542
18	ALLOCATION OF UNALLOCATED EXPENSES							10880	102664
19	TOTAL PERSONNEL - (ENTER IN LINE 19)	4407	37016			14297	129145		
20	ADVERTISING & PROMOTION		1117				384	256	2455
21	RAD. DUES							500	4500
22	COMPANY VEHICLE EXPENSE	807	8281			-152	4270	250	5347
23	DATA PROCESSING	215	1710			1659	14597	1333	10922
24	DUES AND SUBSCRIPTIONS								960
25	FREIGHT	155	739			179	-1420		
26	INTEREST - FLOORPLAN								
27	OFFICE SUPPLIES	75	258			212	11	1875	
28	PERMITS, FEES, LICENSES & TAXES							-4399	25027
29	POLICY ADJUSTMENT - CONTRACTS	275	1944					231	
30	POLICY ADJUSTMENT - WARRANTY W/R		423						
31	POSTAGE/COURIER							200	1877
32	PROFESSIONAL/LEGAL FEES							5220	8868
33	REPAIR & MAINTENANCE - EQUIPMENT								
34	SHOP SUPPLIES AND TOOLS (NET)	371	3372			185	721		
35	TELEPHONE	162	2927			710	5224	75	2911
36	TRAINING		1568					-293	281
37	TRAVEL & ENTERTAINMENT		269					100	969
38	UNIFORMS & LAUNDRY	142	1415			99	1215		
39	PARTS HANDLING					1391	12505		
40	ALLOCATION OF UNALLOCATED EXPENSES							3253	65440
41	TOTAL REMIMEDIX - (ENTER IN LINE 41)	2202	24023			4071	37939		
42	RENT OR LEASE - FACILITIES					200	1800		
43	AMORTIZATION - LEASEHOLDS								
44	REPAIR & MAINTENANCE - BUILDINGS	305	7024					1346	9317
45	DEPRECIATION - BLDGS & IMPRVMNTS								
46	TAXES - REAL ESTATE								
47	INSURANCE - BUILDINGS							1458	13996
48	SPECIAL PROJECTS		500					-15568	82062
49	UTILITIES							3316	28586
50	EQUIPMENT RENTAL AND LEASE							766	7877
51	DEPRECIATION - OTHER	139	1251			46	574	193	1737
52	INSURANCE - OTHER							221	1989
53	ALLOCATION OF UNALLOCATED EXPENSES							-8268	145584
54	TOTAL OCCUPANCY - (ENTER IN LINE 54)	444	8775			246	2374		
55	TOTAL FIXED/DEPRECIATION - (ENTER IN LINE 55)	7053	69814			18614	169458		
56	TOTAL EXPENSES - (ENTER IN LINE 56)	7053	69814			18614	169458		
57	OPER. PROFIT/(LOSS) - (ENTER IN LINE 57)	34881	137591			13157	89735		
58	PERSONNEL COUNT								
59	POSITION / DEPARTMENT	NEW	USED	SERVICE	BODY	PARTS	LEASING	UNALLOCATED	TOTAL
60	OWNERS / OFFICERS					1		2	2
61	MANAGERS / SUPERVISION					1		1	3